

OEA UPDATER

Completing \$5.4 million in transactions in 2005!

Volume 11, Issue 232

June 13, 2007

Next Meeting:

June 20, 2007

Speaker:

Steve Ferree, Mr. Rooter

Chairperson:

Virginia Bruce, Team Web

Greeter:

Dick Osborne, World Cup Coffee

Tickets:

Karin Jacobs, Key Bank

Sheriff:

Christine Deegan, Travel Matters

Business Reports:

Jeff Smith, Bob Thomas Carstar

Pledge:

Jim Simonsen, ITS Global

Warm welcome to today's guests: Scott Olson, new person with BB&B, David Denney, Mike McMillen's son and Kevin Karth, Pridestaff.

Today's Speaker: Jim Chiodo, 1-800 Water Damage introduced by Ted Miller, BB&B.

Ted Miller, BB&B used this time to quickly field a question from the audience and give a 2-minute crash course on advertising for and interviewing a top salesperson. Remember, rejection is the key!.

Jim Chiodo, 1-800 Water Damage, purchased this franchise along with 2 others in the Portland Area. They are currently the highest grossing franchises in the country.

Water damage impacts 3 out of every 100 homes usually caused by the hot water heater, washing machine, refrigerator, dishwasher or attic air conditioning unit. Water damage equals about 20% of all home insurance claims and is not an expensive problem if caught quickly.

1-800 Water Damage is available 24/7 with a 90 minute response time from your first call. They use thermal imaging to see inside walls for mold and water damage and can clean damage as well as assist with a seamless reconstruction.

Good leads for 1-800 Water Damage: plumbers, property manager and insurance agents are excellent resources. Because this is an emergency situation, being in someone's rolodex is important.

June Meetings:

June 27: Jerry Brazie, Senvoy and Earle Wicklund, Wicklund & Associates.

July 4: Happy 4th of July! No Meeting.

New Member Welcome:

Warm welcome to Kevin Karth, Pridestaff in the Human Resources Consulting category. His contact information:

6443 SW Beaverton-Hillsdale Hwy., Ste. 370, Ptd. 97221

Phone: 503-517--9701

e-mail: Kkarth@pridestaff.com

PRIZES AND AWARDS:

Raffle tickets: Tickets donated by: **Mr. Rooter**. Ticket was won by **Jim Southwick**.

Doorprizes: **Jim Chiodo** donated a wine opener and a BBQ tool set won by **Ken Daswani and Dick Keil**. **Ted Miller** donated a bottle of wine won by **Ray Hanson**.

Drawing: A white chip was drawn from the magic bag by Sacha Basho for a \$5.00 prize. The pot now increases to \$227.50

TESTIMONIALS:

CS Consulting and their computer skills were much appreciated by: **Roberta Nopson, Greg Leineweber, and West Side Electric**.

City Flowers delivered beautiful bouquets, plants and goodies for **Mr. Rooter, Travel Matters, Rose Quarter**.

Virginia Bruce thanked **STUFF** for finding a replacement PDA when hers disappeared.

Greg Chase thanked **Westside Secretarial** for bringing his bookkeeping up-to-date.

Tabitha DeMasters thanked **Clean Factor** for cleaning their office carpets in North Portland.

Jeff Smith thanked **Hecht & Hecht** for meeting with an employee to develop an even better insurance option.

Kevin Karth thanked **On-Hold Music** for creating their new phone message.

Greg Leineweber thanked **Bob Thomas Carstar** for repairing their front bumper.

Sara Youngbar thanked **Greg Leineweber** for helping a friend with a legal matter.

SPECIAL ANNOUNCEMENTS:

Karin Jacobs, Key Bank: Home Equity great deals are on again. See her for details.

COMMITTEE REPORTS:

OEA Auction

August 4, 2007

Auction Items Needed by: June 30, 2007

Wine Needed by: June 30, 2007

(this is to meet OLCC rules so we can enjoy the wine that evening)

Guests Welcome!!

Potential Members Welcome!!

Enjoy a Fun Evening.