

OEA UPDATER

Completing \$5.4 million in transactions in 2005!

Volume 11, Issue 225

April 18, 2007

Next Meeting:

April 25, 2007

Speaker:

Wolter vanDoorninck, EPBB

Chairperson:

John Mohr, EPE

Greeter:

Chris Casteel, Prestige Limousine

Tickets:

Dick Keil, West Side Electric

Sheriff:

Karin Jacobs, Key Bank

Business Reports:

Joe Hecht, Hecht & Hecht

Pledge:

Brad Schmeets, AllOfficeFurniture.net.

Warm welcome to today's guests: Tom Leinar, Univar and guest of Mike McMillen and John Savory, SW Office Supply and guest of MaryAnn Gray and Rob Charlton.

Today's speaker: Jim Southwick, Southwick Specialty Advertising introduced by Chris Doeneka, ITS Global.

Chris Doeneka, ITS Global has been a family business for over 84 years. They are part of the Bekin family and besides local, national and international moving, they also provide storage. With the summer rush coming, anyone knowing people 18 years or older that are interested in hard work, please have them call.

Jim Southwick, Southwick Specialty Advertising specializes in products that motivate, recognize and reward. These items may be used at trade shows, employee stores, special events or as give-always.

Jim then showed many items that are available from pens to calculators, laser engraved jackets, specialty coffee carriers and more. His warehouse is full of items, but remember: choosing the item is the last step in the process!! Meeting with customers, Jim helps people define what they want their item to do for their business and then match the item to the need.

Good leads for Southwick Specialty Advertising: marketing departments, trade show attendees, business owners.

May, 2007 Schedule:

May 2: Speaker: Chris Casteel, Prestige Limousine
Chair: Mike McKelligon, Cornerstone Auto

May 9: Guest Speaker: Jeff Curtis, Exec. Director
Portland Rose Festival Association

May 16: Speaker: Rob Charlton, Charlton/Engel
Chair: Roberta Nopson, Re/Max Equity

May 23:

Welcome New Members:

Jim Chiodo, 1-800 Water Damage, sponsored by Steve Ferree.
Phone: 360-737-9819 e-mail: Jim.Chiodo@gmail.com
Category: Water Damage

Jerry Brazier, Senvoy, LLC, sponsored by Greg Chase.
Phone: 503-234-7722 e-mail: bwiggins@senvoy.com
Category: Transportation

Prizes and Awards

Raffle Tickets: Raffle tickets donated by: **City Flowers, Clean Factor, Oregon Financial Services, Mr. Rooter, Integra landline.** Tickets won by: **Chris Casteel, Jim Southwick, Ted Miller, Bob Miller and Phil Erickson.**

Most Third Party Referrals: Pragma Ventures and BB&B each received an additional raffle ticket for giving three or more third party referrals this past week.

Doorprizes: **Southwick Specialty Advertising** donated 2 travel wine opener kits happily won by **Christian Nielsen and Cindy Kasch.**

Raffle Drawing: **Chris Doeneka** won \$5.00 for drawing a white chip. Next week's drawing will be worth \$162.00.

Testimonials:

Ted Miller, III thanked Daswani Tailors for helping him to find shirts that fit and ties that match!!

Sacha Basho thanked **STUFF** for reselling old Blackberries used at Integra and donating the money to a women's shelter.

Committee Reports:

Special Events: Meeting next Wednesday, April 25 after lunch.

Special Announcements:

Abe Fouhy, CS Consulting: a new computer consultant has been hired!

Ted Miller, III, BB&B: Weekend seminars are almost sold out. If you haven't reserved your space, call Ted today!

Virginia Bruce, Team Web: OEA website is almost complete. Member contact information will be added. If you want your website listed with your contact information, please add it to the current OEA roster.

Any OEA member that does not have a website can send Virginia a word document and she will create a one-page extension of your listing on the OEA website!

OEA BOARD SUMMARY:

Minutes and financials were reviewed and approved.

Bob Miller, Oregon Financial Services presented information on disability insurance discounts for Association members. There is no cost or obligation to or from OEA. After much discussion, the board tabled a decision until the May meeting so all insurance providers can be contacted.

Interviews were held with Senvoy and 1-800 Water damage and the meeting was adjourned.

Anyone with additional input for the May meeting, please contact committee chairs listed on the Roster or contact the OEA office.