

OEA UPDATER

Completing \$5.4 million in transactions in 2005!

Volume 11, Issue 230

May 23, 2007

**Next Meeting:
May 30, 2007**

Business Crawl:

**Prestige Limousine
5:00 pm**

**Sign-A-Rama
6:15 pm**

Meet at Sign-A-Rama at 5:00 pm, take a limousine ride to Prestige Limousine!

Parking available at VersaSteel and Deluxe Paint adjacent to Sign-A-Rama

**Directions:
Prestige Limousine
1716 NE 24th Ave.**

**Sign-A-Rama
122 NE Broadway**

Warm welcome to today's guests: Tom Leiner, TNT Vitality and guest of Mike McMillen, Stan Catherman, Pridestaff and Jim Simonson, ITS Global.

Bob Miller introduced Steve Lowary, Foundation Mortgage.

Bob Miller, Oregon Financial Services, assists people in planning for long-term care, estate planning, disability and more. Disability coverage is the greatest risk and most likely to be underinsured.

Steve Lowary, Foundation Mortgage, has been in the banking business for 26 years. He began with Foundation mortgage 5 years ago as a sales manager. 90% of his business comes from current customers and the remaining 10% from referrals. His business is to make customers knowledgeable, happy and willing to share information about their mortgage experience.

When listening to market concerns, foreclosures and sub-prime loans continue to be a smaller part of the market than publicity would indicate. Quality lenders that work with their clients to insure that they can afford their home or business make better customers and businesspeople.

Good leads for Steve Lowary, Foundation Mortgage: individuals purchasing a home, a second-home or vacation home, people investing in property.

May 30: No Lunch Meeting **Business Crawl**

June, 2007 Schedule:

June 6: Walt Duddington, Integra Landline and Stephen O'Donnell, Accountant

June 13: Jim Chiodo, 1-800 Water Damage and Ted Miller, III, BB&B

June 20: Steve Ferree, Mr. Rooter and Virginia Bruce, Team Web

June 27: Jerry Brazie, Senvoy and Earle Wicklund, Wicklund & Associates.

Prizes and Awards

Raffle Tickets: Raffle tickets donated by: **BB&B, Clean Factor and Oregon Financial Services.** Tickets won by: **Kelly Kemper, Mike McKelligon and Phil Erickson.**

Doorprizes: **Steve Lowary** donated 2 bottles of wine won by: **Hal Hallmark and Dick Osborne.** **Bob Miller** donated a great book, "Raving Fans" won by **Patrick Bolan.**

Raffle Drawing: **Kelly Kemper** won \$5.00 for drawing a white chip. The next drawing will be worth \$219.00.

Testimonials:

Hal Hallmark thanked **Affordable Tire & Brake** for their door-to-door service on OEA meeting days.

Sam Kress thanked **Christian Nielsen** for the personal service he provided in the purchase of a new cell phone.

Special Announcements:

Ray Hanson, PragmaVentures: Lake Oswego Lobster Feed is coming up. See Rick Grimshaw or Ray for tickets to the hottest event of the season!

Royal Rosarians welcome Ken Daswani as the newest Royal Rosarian!

Warm welcome to Dick Osborne, new OEA member.

Committee Reports:

OEA AUCTION:

Save the Date: August 4, 2007!

Mardi Gras theme. Bring wine to share and auction items.

Guests welcome!!

Membership Committee: Everyone is encouraged to re-contact guests they invited to the Membership Event. In addition, open categories of interest are: *landscaping, office supply, photography, HVAC and outside catering.*

Guest Information:

Corey Bushmaker, ADP, guest of Hal Hallmark
Phone: 971-998-5086 e-mail: corey_bushmaker@adp.com

James/Kim Robertson, Robertson Painting, guest of Hal Hallmark.

Phone: 503-516-1223, e-mail: kmo6971@hotmail.com